



ArtBanc Case Study

Introduction



Website

www.ArtBanc.com

John W. Hesse, Chief Financial Officer and Chief Operating Officer.

ArtBanc provides collectors and their advisors with art sales and collections management services underpinned by the highest level of expertise.

Its secure cloud-based, turnkey collections management systems coupled with valuation and research services are available for art, jewellery and collectables. It also offers an alternative sales channel in which to sell artwork confidentially, discreetly, at a lower cost and more immediately than traditional methods. ArtBanc retains the highest level of expertise so both buyers and sellers can be confident that each work is fully assessed as to their authenticity, clear title and value.

ArtBanc has offices in London, New York and Dallas.



Business Challenge

We have a SaaS fine art trading platform as well as web based applications to enhance our Customers experiences.

The company needed to migrate to an alternative cloud platform to ensure future security and reliability and the relocation needed to happen quickly and smoothly. ArtBanc only has a small in house IT team therefore the business decided to explore outsourcing the migration project and service. Speed of transition was key to the project.

JT Solutions

In early 2014, we approached JT about their cloud based services and decided to migrate our existing infrastructure to them.

ArtBanc were a little nervous about this move as we only had a small IT “shop” consisting of one individual. After many discussions, ArtBanc decided to proceed with the migration. The JT Cloud onboarding process, security, and overall service complimented the ArtBanc business requirements, with JT delivering a solution that exactly matched ArtBanc’s needs.

Customer Endorsement

“Since the migration, we have experienced 100% uptime and we have benefited in many ways from the JT relationship, including a substantial amount of help during a recent IT security audit that was performed on ArtBanc services by an outside third party. I would wholeheartedly recommend JT to anyone with a small IT shop desiring to outsource their data centre needs. We have been very happy with the service.”

Contact details

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