



Federal Case Study

Introduction

Established in Guernsey in 1996, Federal offers a comprehensive range of trust and corporate management services to private and corporate clients.

Trustee services include acting as trustee of Guernsey trusts and administering foundations. Corporate services encompass the incorporation and management of companies in Guernsey and other offshore financial centres.



Robin A Barnes
Managing Director at Federal
www.federalguernsey.com

federal

Business Challenge

The existing telephone system used by Federal was an antiquated Alcatel system, and maintained by another telecommunications provider. The solution had become poorly managed and maintained and was due to become obsolete and no longer supported.

Federal contacted JT to assess their systems and diagnose a suitable replacement; JT's team in Guernsey provided proactive advice to Federal, enabling them to explore the systems options available to them, that would truly meet the needs of their business.

JT's Solution

Following their assessment of Federal's requirements JT recommended a Mitel MiVoice Office 250 phone system, which is world-renowned as an affordable and flexible communication platform for small to mid-size businesses. The system, which was installed within two weeks of Federal accepting the quote, included IP handsets, allowing the team at Federal to work remotely. Not only was JT's quote the most competitive, but it was built around the exact needs of Federal, to ensure they would get the most benefit out of the proposed system.

Customer Endorsement

Robin A Barnes, Managing Director of Federal:

“We found JT to be extremely responsive from our initial enquiry to the installation of our new telephone system. I would have no hesitation in recommending their services, and look forward to working with JT again in the future.”

Contact details

For more information contact our Business Solutions Team:

T 882 345
E business.solutions@jtglobal.com
W www.jtglobal.com/business

Connect with us:

 Search '@jt_business'

 Search 'JT Group Limited'